

Leaders in  
maritime  
port services



**P&O**   
Reyser



# Member of DP World Group



DP World (DPW) is a key player in world trade and a comprehensive member of the logistics chain. DPW manages 78 marine and inland terminals, servicing more than 70,000 vessels a year and handling 70 million TEUs of traffic through facilities in more than 40 countries.

- ▶ DP World is a joint project involving 36,000 people from 100 different nationalities whose challenge is to achieve service excellence based on training, motivation and performance.
- ▶ In 2017, we achieved \$4.7Bn in revenues and \$1.2Bn in net operating income.
- ▶ A strong commitment to growth, with annual investments in assets exceeding US\$1 billion.



P&O Maritime, DP World's maritime services division with a fleet of more than 200 vessels, offers towing, mooring and auxiliary services in any region of the world. In addition to maritime port services, the P&O Maritime Group provides high value-added comprehensive solutions in offshore maritime services, LNG terminals, emergency response, as well as support to governments and institutions in maritime research operations.



An aerial photograph of a port area. In the foreground, a small tugboat with a white cabin and orange hull is moving across the blue water. In the background, a large industrial facility with numerous white storage tanks and buildings is visible along the waterfront. The sky is clear and blue. A large, dark blue geometric shape is overlaid on the right side of the image, partially obscuring the background.

P&O Reyser is a leader in towing, mooring and auxiliary services in the Spanish port market. With more than 60 years of experience, P&O Reyser operates in 11 ports with a complete fleet of vessels, assisting in more than 40,000 towing and mooring manoeuvres as well as other maritime auxiliary services.





# Leadership in Maritime Port Services

We offer a comprehensive portfolio of services that provides complete port assistance, making available to the ports a fleet and crews adapted to each need and meeting the most demanding standards in terms of efficiency and safety during operations.

We have more than 100 vessels of different types to cover our range of services: tugboats, mooring boats, supply vessels, and ships for carrying out environmental work.

11   
PORTS

100   
VESSELS

50   
MOORING BOATS

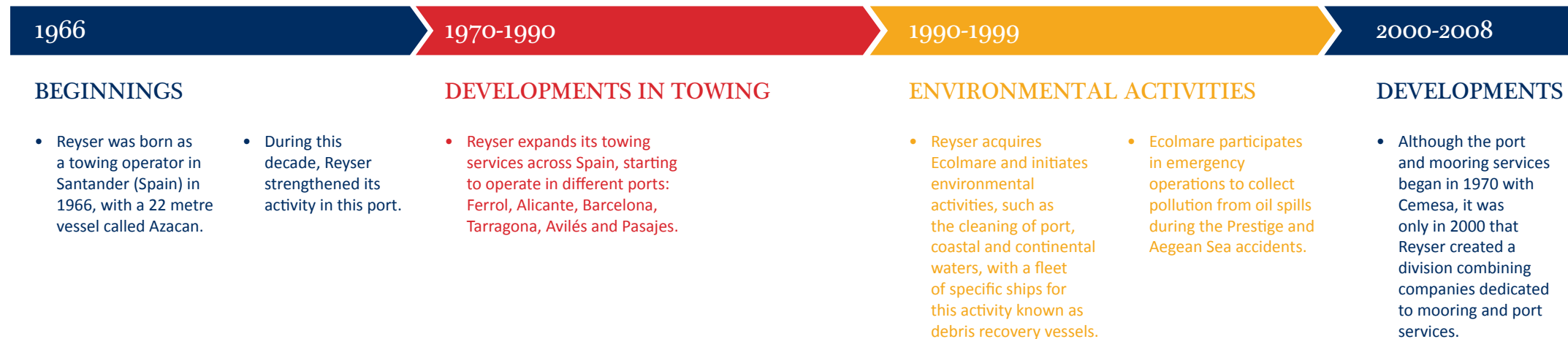
13   
TUGBOATS

# Our history, the best credentials

Reyser was born as a small tugboat company in Santander. The company has been expanding its activities and complementing its portfolio of maritime services for more than six decades. Our offer today

includes a wide range of services including towing and mooring operations, a variety of port services, on demand professional diving or environmental impact control services, and coastal and inland water cleaning.

## Learning, growing, and achieving excellence





Since 1966, Reyser has grown into a leading company, with a strong presence in the port and auxiliary maritime services sectors.



2008-2015

2017

## IN MOORING

- Reyser is involved in and manages these companies in the ports of Vigo, Barcelona, Bilbao, Tarragona, Ferrol and Sagunto to offer its services.

## GLOBAL EXPANSION

- In 2007 Reyser starts its expansion abroad, focusing on providing maritime services to LNG terminals. In association with the Canadian company Atlantic Towing (JD Irving), Reyser begins to operate the Saint John Terminal (Canada) and later the Point Fortin Terminal (Trinidad and Tobago).
- In 2017, following the acquisition of Reyser by P&O Maritime, LNG terminal operations are transferred to the P&O Repasa group company, the latter concentrating all Oil & Gas maritime operations.

## FOCUS AND GROWTH IN SPAIN

- The company rearranges its activities. Priority is given to consolidating operations and strengthening our growth strategy in Spain.

# Experience, an added value in our offer

We offer our clients more than just a comprehensive set of port services. We make available tested solutions, perfected over decades of work and adapted to the specifications of each need.

## **Integrity and reliability**

Outcome of our solid trajectory in the sector. A comprehensive offer you can rely on: Because reliability is always profitable.

## **Knowledge**

We continue researching, introducing innovation and training our crews to offer the best solutions and port services tailored to any need.

## **Safety**

It is our priority, a constant throughout all of our history and the main driver behind our operations, fleet, and crew.









# Strategy and values to keep moving forward



## Team

Our employees' professionalism, supported by sound training and motivation, is the cornerstone of our company. The attitude, skills, responsibility and commitment to excellence of our staff are the most valuable aspects in our offer.



## Innovation

Reyser has been operating in the main Spanish ports for more than six decades and has become a national benchmark in the sector, bringing state-of-the-art knowledge, technology and solutions into the industry.



## Long-standing alliances

Cooperation with the best is strategic for Reyser. That's why we forge lasting partnerships with local companies to take on more ambitious challenges and explore new markets.



## Local added value

Our extensive experience in the port industry, combined with the work and contribution of our local partners, makes it possible for us to offer port services tailored to each port.



## Safety

Crew, environmental and equipment safety is the common denominator in all our operations and the foundation of our corporate culture.





## Sustainability

We work with the purpose of preserving the environment, not only through our business units specifically dedicated to coastal cleaning, spills, and waste management in ports. Ecological awareness and respect for the environment is present in our corporate culture and in daily processes, consumptions, and operations.









Experts since 1960

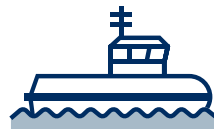
# TOWING

We offer towing, escort and port assistance services. Our experience and continued investment in the improvement of our fleet makes it possible for us to implement the perfect solution for the most demanding port operations.





8   
PORTS

50   
MOORING  
BOATS

26K   
MOORING  
SERVICES





# MOORING

and auxiliary services

More than 40 years providing mooring services have earned us a privileged position in Spanish ports. Our companies have developed a variety of complementary port services around the mooring activity, focused on ship assistance: Bunkering, MARPOL waste management, gear and supplies, on-shore crew assistance, ship medical attention, baggage management, as well as the provision of technical repair service.

Professional solutions for underwater challenges

# DIVING

Instalsub offers all types of underwater operations for infrastructure and asset maintenance (cutting and welding, hydraulic work), rescue operations, diving analysis systems, works in hostile environments, ROV inspection services, hyperbaric work, tunnel boring machines, etc.







Preservation of the

# ENVIRONMENT

With a fleet of more than 50 vessels, Ecolmare is a company dedicated to the cleaning of coastal, port and continental waters. It carries out port services as well as emergency operations in spills with high ecological impact.







TOWING SERVICES



MOORING AND AUXILIARY MARITIME SERVICES

